BULLETPROOF ACADEMY

SPORTS BETTING:
THE BASICS

Duration:
60 minutes

Suitable For:
Gaming regulators, operators, suppliers, entry-level sports bettors

Custom Content:
Available upon request

Bulletproof Academy provides casino and lottery operations with eLearning programs and courses developed specifically to meet the training needs of the gaming industry.

Our focus and experience give us deep insights into the ever-changing performance needs and compliance requirements of today's gaming world.

BULLETPROOF
a GLI company

Summary

When the US Supreme Court struck down the Professional and Amateur Sports Protection Act (PASPA) in May 2018, it opened new opportunities. But the sports betting playing field is also complex and holds many challenges. Like any newcomer to a sport, it's best to receive some coaching to understand the game and how it's played before you start to play.

This interactive course coaches participants on the basic elements of sports betting, its complexities and challenges. Through gamification, learners are invited to practice the desired behavioural outcomes within the learning experience itself. This provides a safe place for them to experience the behaviour and its consequences, before applying it to their daily workflow.

Objectives

- Describe a brief history of sports betting in the U.S.
- Outline the current state of U.S. sports betting.
- Apply basic sports betting terminology and concepts.
- Recognize how sports betting differs from traditional gaming.
- Identifying regulatory concerns related to sports betting.

BULLETPROOF ACADEMY

SPORTS BETTING:
OPERATIONS

Duration:
60 minutes

Suitable For:
Gaming regulators, operators, suppliers

Custom Content:
Available upon request

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Summary

Sports betting is growing at an astonishing rate in the U.S. with a projected potential total revenue of over $6B USD by the year 2023*. Legislators, regulators, and operators are seeking to rapidly align themselves with sports betting's best practices to ensure they effectively harness that potential.

This interactive course considers many aspects of sports betting to create high-performance operations and features the GLI-33 (Standards for Event Wagering Systems), recognized by legislators, regulators, and operators as an industry-leading, sports betting standard. The course provides interactive elements such as short quizzes, trigger-based actions, and assessments.

Objectives

- Describe risk factors faced by sportsbook operators and identify risk management approaches.
- Describe prominent Know-Your-Customer and geolocation issues facing sportsbooks.
- Describe the essential considerations for sports betting change management systems.
- Explain the audit and reporting requirements for sportsbook operators.

*Source: Eilers & Krejcik Gaming, LLC

RESPONSIBLE GAMBLING

Duration:
30 minutes

Suitable For:
Casino employees

Custom Content:
Available upon request

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Summary

Most Guests gamble responsibly, but some do not. Those with an uncontrollable urge to gamble need support. Casinos have responsible gambling programs and materials in place, but you need to connect them with problem gamblers. Your frontline staff is in an ideal position to make that connection, provided they can recognize statements that signal a problem.

Their responsibility is not to judge Guests. Instead, they will learn how to refer trained staff to struggling Guests or take a proactive approach for Guests who request help. Learners will recognize factors that contribute to problem gambling, such as excess alcohol consumption and underage gambling. The course keeps learners engaged through interactive elements such as trigger-based actions and assessments.

Objectives

- Define problem gambling.
- Recognize statements that suggest problem gambling.
- Respond to problem gamblers who request help.
- Respond to underage Guests and help minors in the casino.
- Limit alcohol sales to problem gamblers and visibly intoxicated guests.

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ANTI-MONEY LAUNDERING (AML)
FULL SUITE

BULLETPROOF ACADEMY

Duration:
105 minutes

Suitable For:
Casino employees

Custom Content:
Available upon request

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BULLETPROOF
a GLI company

Summary

You work hard to provide impeccable customer service, always striving to be the best at everything you do. However, some customers may try to use your facility for the wrong reason, perhaps even money laundering.

This suite of interactive courses teaches learners to recognize unusual transactions that signal attempted money laundering and respond in compliance with FINTRAC's anti-money laundering requirements. The courses keep learners engaged through short quizzes, trigger-based actions, and assessments.

Suite Outline

Introduction to Anti-Money Laundering | 30 minutes
Maintain compliance with FINTRAC's regulations using core concepts. This course is a prerequisite to the other courses in the suite.

AML for Slot Cage Supervisors | 20 minutes
Explore the Slot Cage Supervisor's AML role and Know-Your-Customer responsibilities.

AML for Charity Cage Supervisors | 20 minutes
Explore the Charity Cage Supervisor's AML role and Know-Your-Customer responsibilities.

AML for Table Games Supervisors | 20 minutes
Explore the Table Games Supervisor's AML role and Know-Your-Customer responsibilities.

AML for Surveillance | 15 minutes
Explore how Surveillance supports operational AML efforts and reporting and documenting responsibilities.

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