



Making the Right Decisions Under Pressure

In this course, students will learn to evaluate options, generate possible solutions, and decide on logical strategies.

Length Days: 2 | Length Hours: 16

Target Audience

Executives, directors, managers, and others tasked with making important decisions for their organizations.

Course Objectives

After completing this course, students will know how to:

- Make intelligent decisions with limited time and information
- Reframe issues to ensure greater problem solving accuracy
- Convert conflicting opinions into useful insights

Course Outline

1 - The Complexity of Decision Making

Establishing the Needs of the Organization

Defining Organizational Objectives and Goals

Measuring Your Goals

Calculating Probabilities of Success

2 - Dealing with Opinion in the Face of Uncertainty

Understanding Theories of Decision-Making

Avoiding Irrationality

Being Aware of Risks

Reframing the Options

Asking the Right Questions

Knowing What You Want

Making Proper Comparisons

Working with Stereotypes and Expectations

3 - Adapting Decision Strategies for a Complex World

Reviewing Your Plans

Engaging Stakeholders

Enlisting Your Network

Managing Risks

Planning for Risks – Avoidance, Mitigation, Transference, and Acceptance

Applying Complexity Theory and the Butterfly Effect

Adjusting Decisions

Building in Metrics & Measurements

Monitoring Progress and Managing Risks

Looking for Emerging Trends